

Message Text

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ACTION EB-03

INFO OCT-01 EUR-10 NEA-06 ADP-00 INR-10 L-02 SS-15 RSR-01

RSC-01 /049 W

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R 241745 Z MAY 73

FM AMEMBASSY MADRID

TO SECSTATE WASHDC 5824

INFO AMEMBASSY ANKARA

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ANKARA FOR US CIVAIR DEL MEADOWS

E. O. 11652: N/ A

TAGS: ETRN, SP

SUBJECT: CIVAIR CHARTER TALKS

1. SUMMARY: EMBASSY SUBMITS RECOMMENDATIONS FOR MEADOWS' REPLY TO O' CONNOR LETTER (SUMMARIZED IN MADRID 2845 AND POUCHED TO DEPARTMENT MAY 24) UNESSENTIAL WORDS OMITTED. GIST THESE RECOMMENDATIONS: USG RECOGNIZES SPAIN' S NEED SOME POSSIBILITY BETTER SHARE OF MARKET, BUT CAN NEITHER GUARANTEE OUTCOME NOR NEGOTIATE UNDER THREAT. END SUMMARY.

2. SUGGESTED REPLY FOLLOWS:

A. GREATLY APPRECIATE YOUR REQUEST COMMUNICATE WITH FRANKNESS, AS WE BOTH HAVE ALWAYS DONE. WILL DO SO IN REPLYING YOUR LETTER MAY 21.

B. ON POSSIBILITY MODIFICATION UPLIFT RATIO REQUIRE-
MENT, BELIEVE WE HAVE GONE AS FAR AS CAN IN OFFERING
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POSSIBILITY MODIFYING IT AFTER CONVERSATIONS AND PURSUANT AGREEMENT. AS TO AGREEING IN ADVANCE GIVE ANY COUNTRY DETERMINED PERCENTAGE CHARTER TRAFFIC DO NOT UNDERSTAND WHAT PURPOSE WOULD BE SERVED BY CONVERSATIONS IF WE HAD ALREADY DECIDED ON A CERTAIN PERCENTAGE.

C. UNDERSTAND SPANISH POSITION ABOUT INEQUALITY OF TREATMENT, BUT IN ALL SINCERITY MUST STATE THAT USG FOR ITS PART COULD HAVE PROBLEMS IF APPEARED ENTER TALKS UNDER THREAT, I. E. IMPOSE 3-4 UPLIFT RATIO ON U. S. CARRIERS.

D. CHARTER COMPANIES AFFECTED WOULD INDEED BE UNHAPPY. BUT SCHEDULED LINES WOULD BENEFIT. PRESSURE ON USG FROM GOS UPLIFT RATIO REQUIREMENT WOULD NOT BE ENTIRELY IN ONE DIRECTION.

E. AS WE HAVE SAID THROUGH EMBASSY, U. S. READY, WILLING AND ABLE TO NEGOTIATE, OR CONVERSE, ON CHARTERS BUT NOT TO GIVE SPECIFIC NUMERICAL GUARANTEE IN ADVANCE.

3. EMBASSY OFFERS FOLLOWING OBSERVATIONS:

A. ON QUESTION OF GOS ACCEPTANCE OF TGC AND ABC CHARTERS, EMBASSY REQUESTED FORMAL STATEMENT IN MARCH 12 AIDE MEMOIRE DELIVERED PURSUANT STATE 43412 AND FOLLOWED UP ON MAY 4. APPEARS CLEAR GOS IN DISAGREEMENT BETWEEN FOREIGN AND AIR MINISTRIES AS WELL AS INI (INSTITUTO NACIONAL DE INDUSTRIA), GOS HOLDING COMPANY WITH CONTROL OVER IBERIA. AIR MIN HAS SAID INFORMALLY THAT TGC CHARTERS TO BE ADMITTED INTO SPAIN FOR REST OF 1973. (MADRID 2225 PARA 4; YNIGUEZ CONVERSATION MAY 4, POUCHED DEPARTMENT EB/ TT/ OA AND EUR/ IB.) EMBASSY ALSO BELIEVES GOS MAY BE HOLDING BACK IN INTERESTS PRESERVE FLEXIBILITY.

B. O' CONNOR TOLD EMBOFF WILL BE IN PARIS (HOTEL RAPHAEL) MAY 27 THROUGH JUNE 3. IF MEADOWS THERE AT THAT TIME SUGGEST MEADOWS/ O' CONNOR MEETING WITH EMBOFFS. OLIVER IN PARIS MAY 31- JUNE 6, FERGUSSON MAY 30- JUNE 8.

4. EMBASSY OF COURSE HAD HAD MANY CHANCES MAKE THESE LIMITED OFFICIAL USE

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POINTS TO GOS IN GENERAL AND O' CONNOR IN PARTICULAR. NOTABLY IN MARCH 12 AIDE MEMOIRE (MADRID 1338), CONVERSATION WITH BOTH VALLAURA AND O' CONNOR (MADRID 1225), CONVERSATION WITH O' CONNOR AND SPANTAX (MADRID 2440 AND 2771).
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